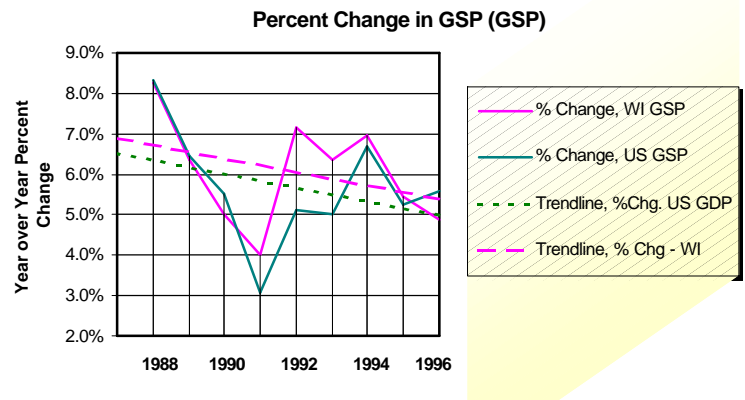


FACTS ABOUT WISCONSIN'S MANUFACTURING BASE

Wisconsin has a very strong economy. Wisconsin's *year over year percent change in GSP* is about **1/3 of a percentage point greater** than the US rate of change (see adjacent graph) since 1987.

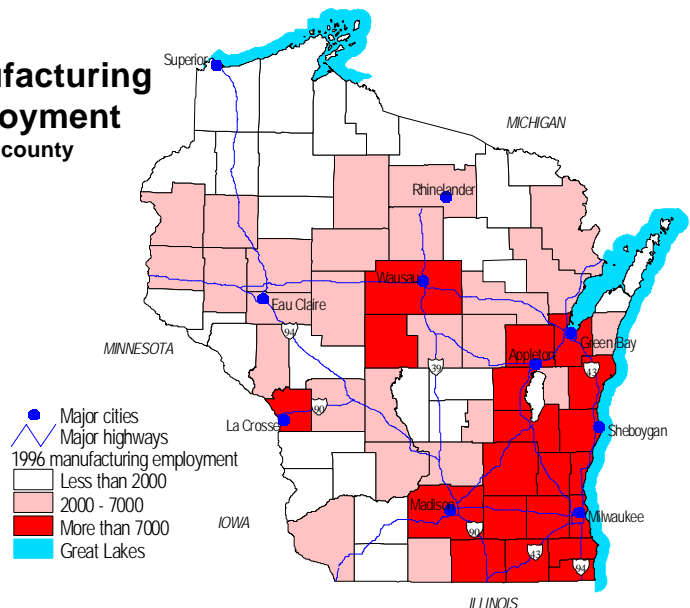
Wisconsin is second only to Indiana, in terms of the percent of its workers employed in the manufacturing sector (23.4 % vs. 22.6%).



Wisconsin has a very diversified economy, with employment concentrated in ten major industrial sectors. These sectors include:

- Food and Kindred Products,
- Lumber and Wood Products,
- Paper and Allied Products,
- Printing and Publishing Products,
- Rubber and Misc. Plastics Products,
- Primary Metal Industries,
- Fabricated Metal Products,
- Industrial Machinery and Equipment,
- Electronics and other Electrical Products, and
- Transportation Equipment.

Manufacturing Employment 1996 by county



Wisconsin's manufacturing base is spread over the southern 2/3 of the state.

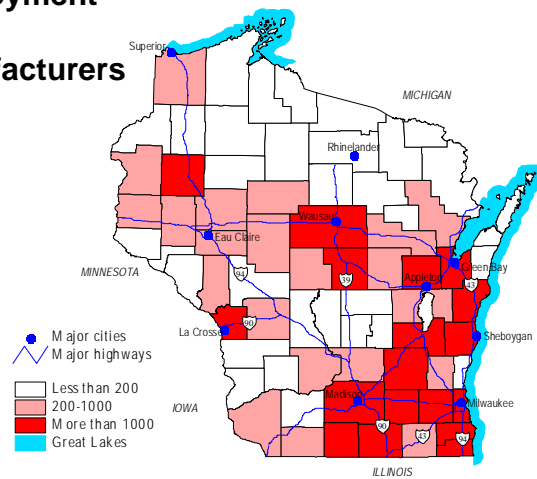
These ten industries account for 86.2%, or 530,400 of the 615,000 manufacturing jobs currently in Wisconsin. A summary of each major industry follows.

FOOD AND KINDRED PRODUCTS INDUSTRY

SIC MAJOR GROUP 20

Major group includes establishments manufacturing or processing foods and beverages for human consumption, and certain related products, such as manufactured ice, chewing gum, vegetable and animal fats and oils, and prepared feeds for animals and fowls. Products described as dietetic are classified in the same manner as non-dietetic products (e.g., as candy, canned fruits, cookies).

Employment - Food Manufacturers



1998 Wisconsin Employment = 65,000 jobs

TOP MANUFACTURERS IN FOOD & KINDRED PRODUCTS INDUSTRY

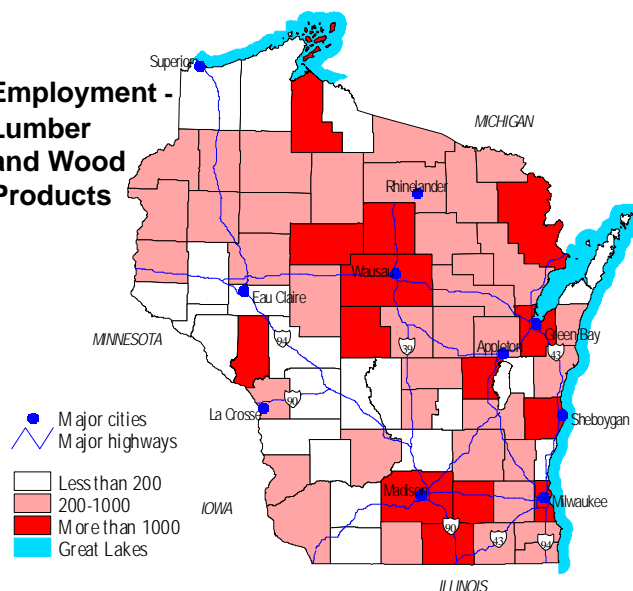
Kraft Foods - Oscar Mayer Foods Div.	Madison, Wisconsin
Miller Brewing Company	Milwaukee, Wisconsin
Jerome Foods, Inc.	Barron, Wisconsin
Foremost Farms U S A	Baraboo, Wisconsin
Packerland Packing Company	Green Bay, Wisconsin
Emmpack Foods, Inc.	Milwaukee, Wisconsin
Hillshire Farms	New London, Wisconsin
Mc Cain Food Service	Plover, Wisconsin
Anchor Food Products, Inc.	Appleton, Wisconsin
American Foods Group	Green Bay, Wisconsin

LUMBER AND WOOD PRODUCTS INDUSTRY

SIC MAJOR GROUP 24

This major group includes establishments engaged in cutting timber and pulpwood; merchant sawmills, lath mills, shingle mills, cooperage stock mills, planing mills, and plywood mills and veneer mills engaged in producing lumber and wood basic materials; and establishments engaged in manufacturing finished articles made entirely or mainly of wood or related materials. Certain types of establishments producing wood products are classified elsewhere.. Establishments engaged in integrated operations of logging combined with sawmills, pulp mills, or other converting activity, with the logging not separately reported, are classified according to the primary product shipped.

Employment - Lumber and Wood Products



1998 Wisconsin Employment = 31,200 jobs

TOP MANUFACTURERS IN WOOD AND LUMBER PRODUCTS INDUSTRY

Kolbe & Kolbe Millwork	Wausau, Wisconsin
SNE Enterprises, Inc.	Mosinee, Wisconsin
Bemis Manufacturing Company	Sheboygan Falls, Wisconsin
Hurd Millwork Company	Medford, Wisconsin
Weyerhaeuser Company	Marshfield, Wisconsin
Goehner Industries, Inc.	Dousman, Wisconsin
Wick Building Systems	Marshfield, Wisconsin
Richardson Industries	Sheboygan Falls, Wisconsin
Norco Windows	Hawkins, Wisconsin
Semling-Menke Co., Inc.	Merrill, Wisconsin

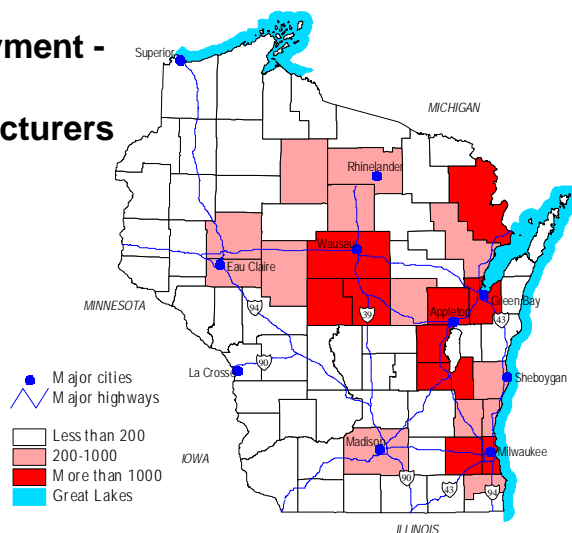
PAPER AND ALLIED PRODUCTS INDUSTRY

SIC Major Group 26

This major group includes establishments primarily engaged in the manufacture of pulps from wood and other cellulose fibers, and from rags; the manufacture of paper and paperboard; and the manufacture of paper and paperboard into converted products, such as paper coated off the paper machine, paper bags, paper boxes, and envelopes.

Also included are establishments primarily engaged in manufacturing bags of plastics film and sheet.

Employment - Paper Manufacturers



1998 Wisconsin Employment = 53,000 jobs

TOP MANUFACTURERS IN PAPER & ALLIED PRODUCTS

Kimberly-Clark Corporation	Neenah, Wisconsin
Consolidated Papers, Inc.	Wisconsin Rapids, Wisconsin
Fort James Corporation	Green Bay, Wisconsin
Appleton Papers, Inc.	Appleton, Wisconsin
Menasha Corporation	Neenah, Wisconsin
Proctor & Gamble Paper Products	Green Bay, Wisconsin
Wisconsin Tissue Mills.	Menasha, Wisconsin
Wausau Paper Mills Company	Wausau, Wisconsin
Inter Lake Papers, Inc.	Kimberly, Wisconsin
Green Bay Packaging Inc.	Green Bay, Wisconsin

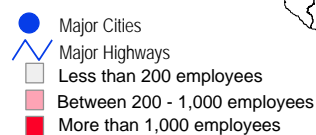
PRINTING & PUBLISHING INDUSTRY

SIC Major Group 27

Industry group includes establishments engaged in printing by one or more common processes, such as letterpress; lithography (including offset), gravure, or screen; and those establishments which perform services for the printing trade, such as bookbinding and platemaking.

This major group also includes establishments engaged in publishing newspapers, books, and periodicals, regardless of whether or not they do their own printing.

Employment - Printing & Publishing Industry Manufacturers



1998 Wisconsin Employment = 55,100 jobs

TOP MANUFACTURERS IN PRINTING & PUBLISHING

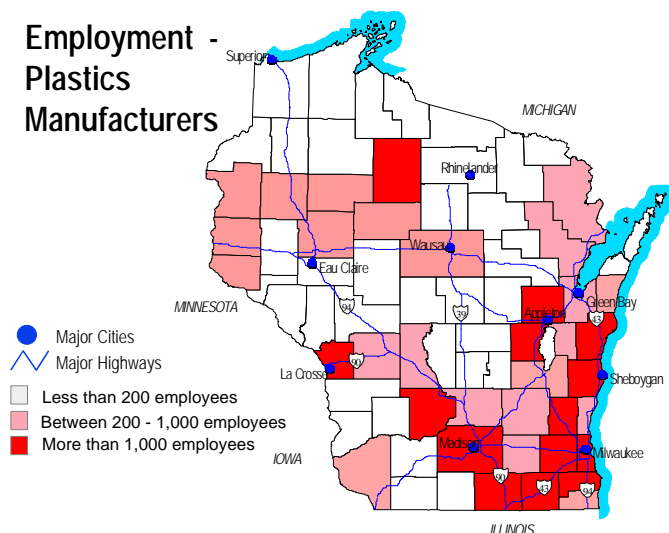
Quad/Graphics, Inc.	Sussex, Wisconsin
Menasha Corporation	Neenah, Wisconsin
Quad/Graphics, Inc.	Lomira, Wisconsin
Perry Graphics Communications	Waterloo, Wisconsin
Banta Corporation	Menasha, Wisconsin
Milwaukee Journal Sentinel	Milwaukee, Wisconsin
Serigraph inc.	West Bend, Wisconsin
Quad/Graphics, Inc.	Hartford, Wisconsin
Quad/Graphics, Inc.	Pewaukee, Wisconsin

RUBBER AND MISCELLANEOUS PLASTICS PRODUCTS INDUSTRY

SIC Major Group 30

Major group includes establishments manufacturing products, not elsewhere classified, from plastics resins and from natural, synthetic, or reclaimed rubber, gutta percha, balata, or gutta siak.

Employment - Plastics Manufacturers



1998 Wisconsin Employment = 37,200 jobs

Top Manufacturers in Rubber & Misc. Plastic Products

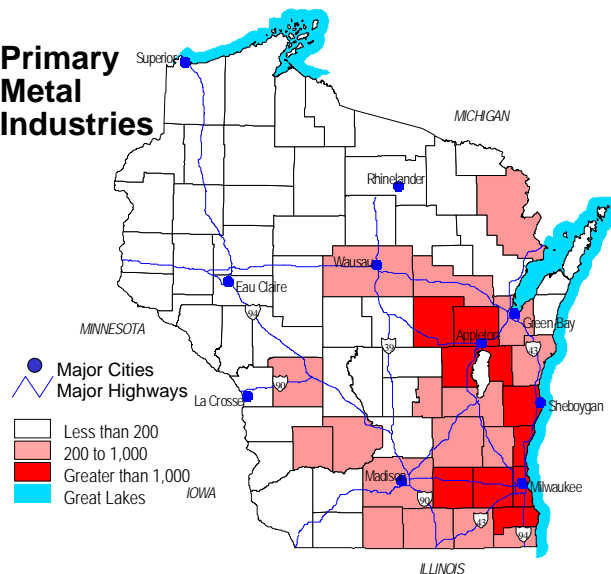
Menasha Corporation	Neenah, Wisconsin
Curwood Inc.	Oshkosh, Wisconsin
B H C	Sheboygan Falls, Wisconsin
Flambeau Corporation	Baraboo, Wisconsin
Automotive Interiors	Sheboygan, Wisconsin
Northern Engraving Corporation	West Salem, Wisconsin
Prent Corporation	Fredonia, Wisconsin
VPI	Sheboygan, Wisconsin
Miniature Precision Company	Walworth, Wisconsin
Hartzell Manufacturing	Staint Croix Falls, Wisconsin

PRIMARY METAL INDUSTRIES

SIC Major Group 33

This major group includes establishments engaged in smelting and refining ferrous and nonferrous metals from ore, pig, or scrap; in rolling, drawing, and alloying metals; in manufacturing castings and other basic metal products; and in manufacturing nails, spikes, and insulated wire and cable. This major group includes the production of coke.

Primary Metal Industries



1998 Wisconsin Employment = 25,600 jobs

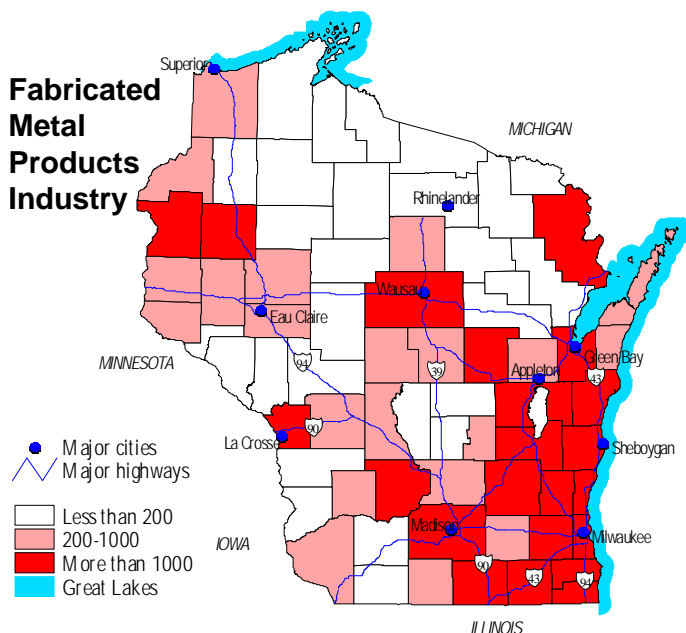
Top Manufacturers in Primary Metal Industries

Waupaca Foundry, Inc.	Waupaca, Wisconsin
Grede Foundries, Inc.	Milwaukee, Wisconsin
West Bend Company	West Bend, Wisconsin
Brillion Iron Works, Inc.	Brillion, Wisconsin
Neenah Foundry Company	Neenah, Wisconsin
Ganton Technologies, Inc.	Sturtevant, Wisconsin
J. L. French Corp.	Sheboygan, Wisconsin
EST Company	Grafton, Wisconsin
Madison-Kipp Corporation	Madison, Wisconsin
Reedsburg Foundry	Reedsburg, Wisconsin

FABRICATED METAL PRODUCTS INDUSTRY

SIC Major Group 34

Major group includes establishments engaged in fabricating ferrous and nonferrous metal products, such as metal cans, tinware, handtools, cutlery, general hardware, nonelectric heating apparatus, fabricated structural metal products, metal forgings, metal stampings, ordnance (except vehicles and guided missiles), and a variety of metal and wire products, not elsewhere classified.



1998 Wisconsin Employment = 68,800 jobs

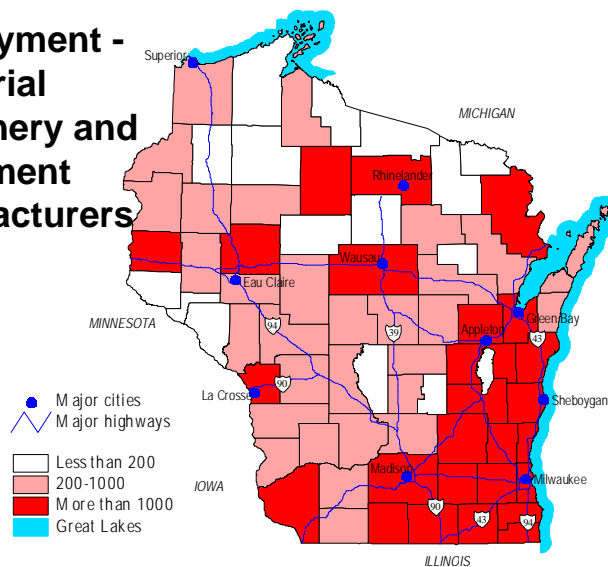
Top Manufacturers in Fabricated Metal Products Industry	
Kohler Co.	Kohler, Wisconsin
Mirro Company	Manitowoc, Wisconsin
Master Lock Company	Milwaukee, Wisconsin
Ladish Co, Inc.	Cudahy, Wisconsin
Maysteel Corporation	Menomonee Falls, Wisconsin
Snap-on Incorporated	Kenosha, Wisconsin
SSI Technologies, Inc.	Janesville, Wisconsin
Fiskars, inc.	Wausau, Wisconsin

INDUSTRIAL MACHINERY AND EQUIPMENT INDUSTRY

SIC Major Group 35

Major group includes establishments engaged in manufacturing industrial and commercial machinery and equipment and computers. Included are the manufacture of engines and turbines; farm and garden machinery; construction, mining, and oil field machinery; elevators and conveying equipment; hoists, cranes, monorails, and industrial trucks and tractors; metalworking machinery; special industry machinery; general industrial machinery; computer and peripheral equipment and office machinery; and refrigeration and service industry machinery. Machines powered by built-in or detachable motors ordinarily are included in this major group, with the exception of electrical household appliances. Power-driven handtools are included in this major group, whether electric or otherwise driven.

Employment - Industrial Machinery and Equipment Manufacturers



1998 Wisconsin Employment = 115,500 jobs

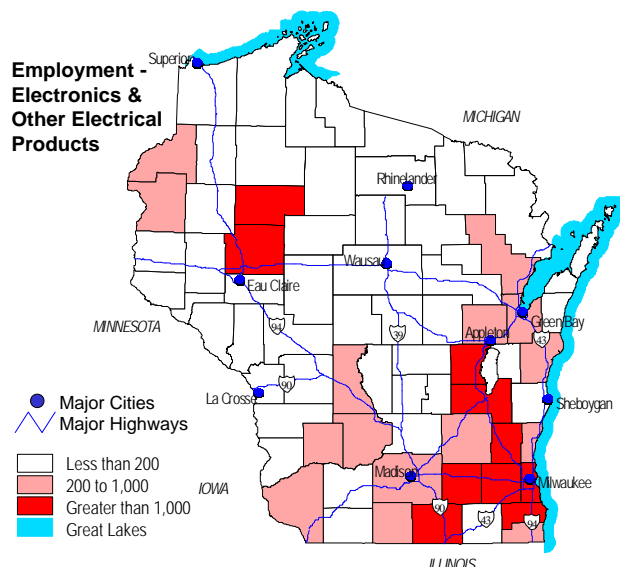
TOP MANUFACTURERS IN INDUSTRIAL MACHINERY AND EQUIPMENT PRODUCTS

Kohler Co.	Kohler, Wisconsin
Harnischfeger Industries	Milwaukee, Wisconsin
Briggs & Stratton Corp,	Milwaukee, Wisconsin
Giddings & Lewis, Inc.	Fond du Lac, Wisconsin
Mercury Marine	Fond du Lac, Wisconsin
Trane Company	La Crosse, Wisconsin
Case Corporation	Racine, Wisconsin
Johnson Controls, Inc.	Milwaukee, Wisconsin
Tecumseh Products Co.	New Holstein, Wisconsin

ELECTRONICS AND OTHER ELECTRICAL PRODUCTS INDUSTRY

SIC MAJOR GROUP 36

This major group includes establishments engaged in manufacturing machinery, apparatus, and supplies for the generation, storage, transmission, transformation, and utilization of electrical energy. Included are the manufacturing of electricity distribution equipment; electrical industrial apparatus; household appliances; electrical lighting and wiring equipment; radio and television receiving equipment; communications equipment; electronic components and accessories; and other electrical equipment and supplies. The manufacture of household appliances is included in this group.



1998 Wisconsin Employment = 46,400 jobs

Top Manufacturers in Electronic and other Electrical Products

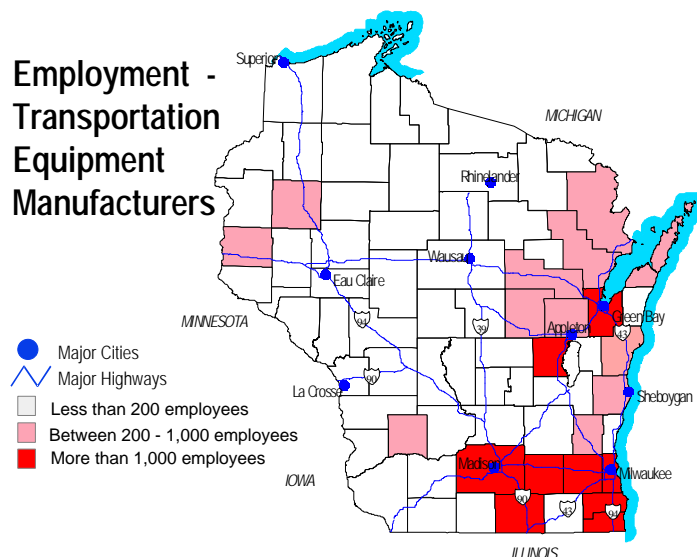
Rockwell Automation	Milwaukee, Wisconsin
G E Medical Systems	Brookfield, Wisconsin
Johnson Controls, Inc.	Milwaukee, Wisconsin
Cooper Power Systems	Waukesha, Wisconsin
Plexas Corp.	Neenah, Wisconsin
Electronic Assembly Corp	Neenah, Wisconsin
Delphi Automotive Systems	Milwaukee, Wisconsin
Hutchinson Technologies Inc.	Eau Claire, Wisconsin
General Electric Company	Chippewa Falls, Wisconsin
Celestica Inc	Chippewa Falls, Wisconsin
Silicon Graphics, Inc.	Chippewa Falls, Wisconsin
3M Company	Eau Claire, Wisconsin

TRANSPORTATION EQUIPMENT INDUSTRY

SIC Major Group 37

This major group includes establishments engaged in manufacturing equipment for transportation of passengers and cargo by land, air, and water. Important products produced by establishments classified in this major group include motor vehicles, aircraft, guided missiles and space vehicles, ships, boats, railroad equipment, and miscellaneous transportation equipment, such as motorcycles, bicycles, and snowmobiles

Employment - Transportation Equipment Manufacturers



1998 Wisconsin Employment = 32,600 jobs

TOP MANUFACTURERS IN TRANSPORTATION EQUIPMENT PRODUCTS

General Motors - N.A. Truck Division	Janesville, Wisconsin
Oshkosh Truck Corporation	Oshkosh, Wisconsin
John Deere Horicon Works	Horicon, Wisconsin
Trek Bicycle Corp.	Waterloo, Wisconsin
Pierce Manufacturing Inc.	Appleton, Wisconsin
Chrysler Corporation	Kenosha, Wisconsin
Delphi Automotive Systems	Milwaukee, Wisconsin
Harley-Davidson, Inc.	Wauwatosa, Wisconsin
Harley-Davidson, Inc.	Milwaukee, Wisconsin